



Sourcing & Tendering

**Structurize the process and data
around complex tenders or simple
RFPs and RFQs**

eTendering with Mercell

Procurement is a complex and time-consuming process - especially when it takes place entirely via e-mail and using tools like Word and Excel.

As a buyer, you therefore spend a lot of your time organizing the process, instead of creating value for your internal customers. Moreover, 'paper' processes are prone to errors for suppliers and do not guarantee the desired transparency.

As a buyer you want to be optimally supported in the purchasing process. You want to be able to easily draw up specifications with colleagues. The Memorandum of Information should be created with a simple, digital process. You want to receive offers in a structured way, automatically distribute evaluations to colleagues, and finally you want to be able to award and reject offers simply and with good reasons. In short, you want digital support from A to Z during the entire purchasing process.

By structuring the process and the data surrounding the tender, Mercell creates new information. This provides new insights that would otherwise remain hidden in documents, emails and spreadsheets. This makes comparing, selecting and awarding the most economically advantageous tenderer a lot easier.

Features our clients love



More efficient, online collaboration



Automatic archive creation



Built in procurement policy



Integrated communication



Templates ensure policies and efficiencies



Dashboards on all levels

Benefits

Full flexibility

Configure your own procurement workflows and tailor the software to your own needs.

Save time

Use centrally managed templates and regular tasks. A tender is created and sent out within a few steps. An implementation is completed in a matter of days.

Automated scoring

Evaluating, awarding and rejecting is almost fully automated, including detailed recommendations.

Easy for suppliers

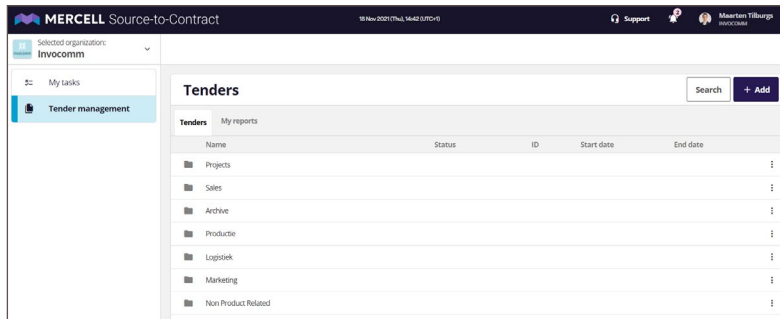
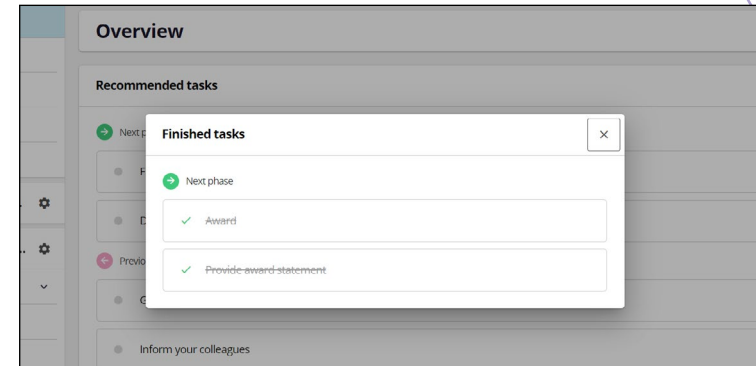
User-friendly interface for suppliers to upload offers, documents, send messages and receive reminders.

Highlights

Dashboard with all tenders

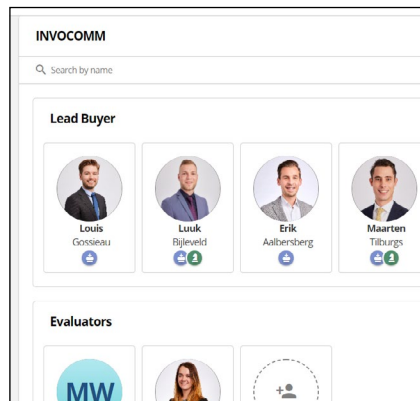
Overview is key. Your tender dashboard gives your one overview with statuses for all tenders and projects.

Opening a project gives your instant access to current messages, tasks and notifications.



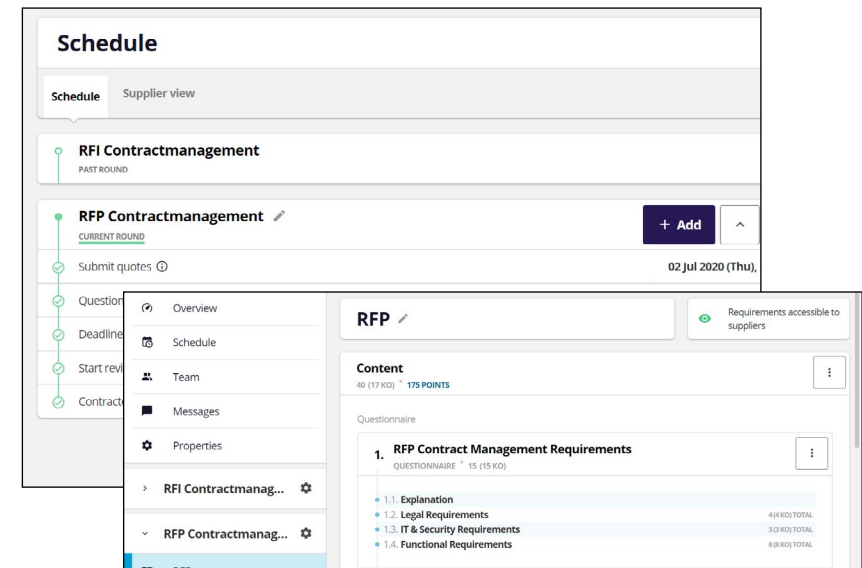
Cockpit view for each project

Put together your project team and determine who participates in the project with which role. Each project has an overview of team members and their authorizations, all project files and communication.



Designing the tender

Based on templates for the entire organization, part of the tender is always ready-to-go. Content is completely custom designed by using documents, intuitive questionnaires and price request.



Compare received bids immediately

No complicated process in which Excel documents have to be merged, but an online tool that immediately shows which supplier scores best. Automatic scoring gives you a first idea of the offers received.

Focus on a specific offer, or compare the offers side by side at a detailed level.

Scores and analyzes right at your finger tips

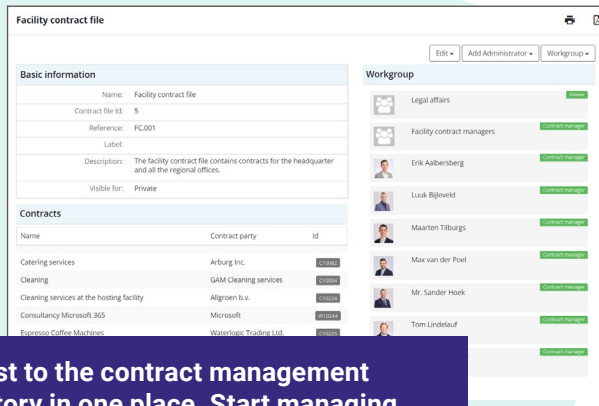
Graphical analyzes provide insight into all the scores and are easy to share with colleagues and other stakeholders.

An automatically generated overview makes it immediately clear to important stakeholders what the new supplier will contribute to the organization.

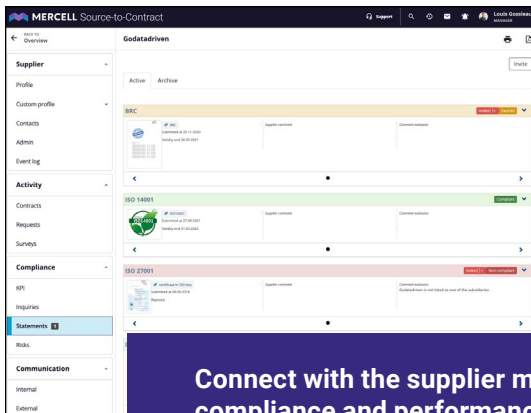
| Supplier | 2.2. Functional requirements | 2.3. References |
|---------------------|------------------------------|-----------------|
| E-development | 141.59 | 24.44 |
| Argyle & James | 116.19 | 23.19 |
| Bras Netherlands BV | 101.31 | 20.22 |

You inform the suppliers afterwards using a results overview and motivation of all the evaluations. Templated documents aggregate the data to save time on communicating results.

Go even further and manage everything in one environment



File the complete request to the contract management module and keep all history in one place. Start managing the contract agreements immediately.



Connect with the supplier management module and monitor the compliance and performance of all your suppliers.

Customer story

“It started with a kick-off together with Mercell. Then we sent in our standard formats and there was help with the first templates in the software. After the training, we started working with the templates ourselves.”

“In total, there was only a few hours of support from Mercell and we built the templates ourselves in two to three days.”

Read more stories on www.mercell.com

About Mercell

Smart software

We distinguish ourselves through the combination of user-friendly software and excellent service.

Great service desk

A core value since our foundation in 2000 is to provide an excellent level of service. Not set in a separate department. Our support is a responsibility we all take.

Everyone at Mercell is active on the service desk.

Contact

Want to learn more? Visit www.mercell.com
or drop us a line at: nederland@mercell.com



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